



# PPP Project Factory



THE BRAZILIAN DEVELOPMENT BANK (BNDES) is a federal public company and the main instrument of the Federal Government for long-term financing and investment in the various segments of the Brazilian economy. As a bank serving the State, we also structure denationalization projects (public-private partnerships, concessions and privatizations) with the aim of attracting investors for the country’s infrastructure. We have operated since 1952 and are one of the largest development banks in the world.

BNDES is rendering services that aim to assist the public sector in attracting private capital to environmentally sustainable projects and social investments in sanitation, health, education, street lighting, forests and parks management, among others. The solution is focused on bringing more quality to public services with transparency, independency and efficiency.

The Project Factory allows BNDES to act as one-stop shop: seeking opportunities within the public sector, providing privatization structuring services, for both a concession-based approach for infrastructure projects and the divestitures of several public enterprises/state-owned assets, and promoting these projects to investors, besides providing financing instruments.

## BNDES as a one-stop shop

*sell side*

*buy side*

ORIGINATION	PROJECT PREPARATION	PROMOTION	FINANCING	SECURITIZATION
<p>BNDES seeks opportunities with the Brazilian public sector to develop infrastructure projects and privatizations</p>	<p>We benefit from our expertise in infrastructure to develop technical studies, suitable business models and tender documents, working alongside the public sector even after the bidding process, until the contract signing</p>	<p>BNDES reaches out to investors promoting opportunities and presenting the more mature projects, to engage the private sector in bidding for them</p>	<p>With a well-established history in providing long-term funding, BNDES can offer loans and financial solutions to these projects (e.g. guarantees, capital markets debentures and syndicated finance)</p>	<p>In order to recycle our loans portfolio, securitization opportunities may be analyzed and implemented</p>

The Project Factory allows BNDES to act as a Bank serving not only the State, but the Brazilian people, acting to improve the quality of their lives while promoting sustainable development.

In September 2020, the Project Factory was engaged with a total of 78 projects: 30 federal, 34 state and 14 municipal with expected investments totaling up to USD 30 billion, many in social infrastructure, including sanitation and water, street lighting and public parks.



For the sanitation and water sector alone, there are nine supported projects that will benefit 36 million people with sewage and treated water. Among many environmental and health benefits, these water/sewage projects are expected to inject up to USD 10 billion in new investments in the economy. A new legal framework bill for sanitation and water was approved this year, a measure that will help to foster this sector. In September, two of these supported projects were successfully auctioned: Alagoas, in the form of concessions, and Cariacica, in the form of a PPP program. For more information about water and sanitation projects supported by BNDES, please visit the website: <https://waterandsanitation.bndes.gov.br/en/home/>

## Water and sanitation projects



For more information on projects, please visit our website: [www.bndes.gov.br](http://www.bndes.gov.br) or contact [ri@bndes.gov.br](mailto:ri@bndes.gov.br).

The purpose of this presentation is to present the pipeline of projects prepared by BNDES, being exclusively informative, not generating any type of legal obligation. This presentation is not intended for advisory. This presentation is updated until the date of its first disclosure. The informative elements mentioned in this presentation are public information and the projections, estimates, forecasts and goals are subject to change.